a guide to understanding your estimate





understanding your estimate

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1. Pricing

- 2. Local/intrastate vs. interstate moving services
- 3. Packing costs
- 4. Origin and destination fee
- 5. Insurance surcharge
- 6. Fuel surcharge
- 7. Third-party services
- 8. Shuttle services

9. Storage

understanding your estimate

e move your life		Estimate / Ord For Service		Order Number: Customer Name:	0038- AJ Schneider US DOT No. 70719 MC 87113
://www.wheatonworldwide.com 80		Terms & Conditions Separately Printed and Indianapolis, IN 46250 800-428-			Tariff 400N Effective Date 1/1/2011
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10. Carrier liability

understanding your estimate

Pricing

Pricing for interstate moves is based on rates published in a commercial rate tariff and regulated by the Federal Motor Carrier Safety Administration. An estimate for interstate moving will include the transportation cost based on the weight and distance from origin zip code to destination zip code and identify any additional services and related cost. The estimate may list charges at the full tariff price and show a specified discount.

Local/intrastate versus interstate moving services

Your move estimate will vary depending on the type of move. Local moves are generally estimated by the number of crewmembers needed to complete the job based on an hourly rate. Intrastate moves are moves that occur within the same state and exceed the radius of a local move. Typically, intrastate moves are priced according to the rate solicitation filed with the state's Public Utilities Commission and the estimate will show the breakdown of charges based on weight, miles, and additional services such as packing and unpacking.

Packing costs

Estimated packing costs may be itemized, based on the size and quantity of the cartons provided and packed, or a single charge based on the weight of the shipment when a full pack is requested. The estimated cost for unpacking service also is based on the price per carton or a rate per hundred when a full unpack is requested.

Origin and destination fees

Some tariffs allow for an origin and destination fee. This rate for the fee is determined by the origin and destination and assessed on the weight. Since labor costs vary, the origin and destination fee will not be the same in each location.

Insurance surcharge

Some tariffs also allow for an insurance related surcharge charged at a percentage of the base transportation charge. This surcharge became necessary because of the high cost of trucking. The insurance surcharge should not be confused with carrier liability for loss and damage.

Fuel surcharge

Due to the higher cost of fuel, the trucking industry is allowed to offset those costs with a fuel surcharge. The fuel charge is assessed at a percentage of the base transportation cost and the percentage is adjusted twice monthly based on the Department of Energy published U.S. Average Retail On-Highway Diesel Price Index.

Third-party services

Companies that provide appliance servicing, crating, disassembly and reassembly may also appear on your estimate as either third-party services or advanced charges. Extra labor charges can appear on the estimate when van line personnel are able to provide a service that is not otherwise provided in its tariff. Extra labor charges are based on the number of hours and men utilized to perform the service.

Shuttle service

Shuttle service is required when it's determined a smaller vehicle is necessary to access a residence that cannot be approached safely by larger equipment typically used for long distance transportation. The shuttle charge is based on the weight of the shipment regardless of the number of trips or hours involved and can occur at the origin and the destination.

Storage

When storage takes place under the terms of the interstate bill of lading it is considered to be storage in transit and the rates and rules of the applicable tariff apply. The estimate will show the first day of storage, additional days and the to/from storage charge. Local storage is generally not extended on the estimate since the shipment is not considered interstate at that time. It is important to have a clear understanding of all the charges listed on the estimate before you make your choice. Your salesperson will be happy to explain any item or term and supply references to the applicable tariff. Our list of Frequently Used Terms also is a helpful tool.

Carrier liability

Carrier liability for loss and damage is determined by the customer's declaration of value on the bill of lading and pricing for full value is shown separately on the estimate, regardless of the tariff that applies, as a separate Valuation charge.



Accessorial Services

Services such as packing, appliance servicing, unpacking, that you request to be performed (or that are necessary because of landlord requirements or other special circumstances). Charges for these services are in addition to the line haul charges.

Additional Services

Services such as packing, appliance servicing, unpacking, that you request to be performed (or that are necessary because of landlord requirements or other special circumstances). Charges for these services are in addition to the linehaul charges.

Advanced Charges

Charges for services performed by someone other than the mover. A professional, craftsman, or other third-party may perform these services at your request. Wheaton pays for these services and adds the charges to your bill of lading charges.

Agent

A local moving company authorized to act on behalf of a larger, national company.

Agreed Delivery Date

The agreed delivery date can range from one day to several depending on the weight of your shipment. Your sales person will discuss the transit times with you prior to registering your shipment with Wheaton's Traffic department.

Agreed Pick Up Date

The agreed pickup date can range from one day to several depending on the weight of your shipment. Your sales person will discuss the transit times with you prior to registering your shipment with Wheaton's Traffic department.

Air Ride

The suspension system used on trailers and tractors instead of conventional springs, where the vehicle is supported and rides on rubber cylinders filled with compressed air for a safer ride.

AMSA

American Moving & Storage Association is the trade organization for the moving industry.

Appliance Service By Third-Party

The preparation of major electrical appliances to make them safe for shipment. Charges for these services may be in addition to the line haul charges.

Auto Inventory

See Motor Vehicle Inventory

Auxiliary Service

See Shuttle Service

Bill Of Lading

The receipt for your goods and the contract for transportation.

Binding Estimate

This program applies to residential and national account, household goods shipments moving within the U.S. (except for Hawaii) or to or from Canada. Under this pricing option, the move must occur within 60 days of the estimate. The charges are based upon the estimated weight and services noted on the estimate. Any additional destination or other charges that are not covered in the original estimate may be collected.

Bingo Sheet

A form that allows a van operator or customer to easily check off items as they are delivered. Also called a Check Off Sheet.

Booking Agent

Booking Agent or Sales Agent prepares the estimate of cost from the information obtained during a visual survey. The Booking Agent does not necessarily have to be located at or near the origin when the Booking Agent is located at the origin they will also be the Origin Agent and perform the visual survey.

Bottom Line Discount

A pricing option where the charges are discounted by a single percentage on both the transportation and accessorial charges.

Bulky Article Charge

A charge assessed to move an item that takes up excessive van space. The item must be listed in the applicable tariff for the charge to apply. Such items include, but are not limited to, motorcycles, farm equipment, mowers, sheds and pianos.

Carrier

As it relates to household goods relocation, the Carrier is the company holding the operating authority required to transport household goods.

Carrier Liability

The financial liability for loss or damage of goods based on the value placed on the goods.

Commercial Shipper

Any person who is named as the consignor or consignee in a bill of lading contract who is not the owner of the goods being transported but who assumes the responsibility for payment of the transportation and other tariff charges for the account of the beneficial owner of the goods. The beneficial owner of the goods is normally an employee of the consignor and/or consignee.

Consignor

The person at origin who arranges for the transportation of the shipment.

Contract Of Carriage

See Transportation Agreement.

CP

Carrier Packing. CP is used extensively on the inventory to identify cartons that have been supplied and packed by Wheaton.

Crating

Refers to the process of building a custom wood crate for the purpose of protecting certain items during transport.

Cube

A measurement of the capacity or cubic space of a truck or container. The industry average is 7 pounds per cubic foot.

Cube Sheet

See Table of Measurements

CWT

An abbreviation for per 100 pounds of specified weight. Per hundred weight.

DBO

See Disassemble by Owner

Destination Agent

Agent located at or near your destination who provides necessary services and information at the end of your move.

Destination Fee

The Destination Fee compensates the carrier for situations that may be encountered during the move process but which are not included in the base transportation cost. These situations include but are not limited to: elevator services, extra time expended for using stairs and excessive distance carries, regions and times of congested traffic conditions, regions with high labor rates. The fee is assessed at a rate per hundred weight determined by zip code and applies regardless of situation occurrence. Does not appear in all published tariffs.

Disassembled By Owner

Items are disassembled by owner rather than by Wheaton. Wheaton is not responsible for the reassembly of these items. The abbreviated form, DBO, is commonly used on the inventory.

Dispatcher

Assumes the task of communicating the route of a shipment to van operators and agents, making sure that instructions are carried out accordingly.

Diversion

A change in the destination of a shipment while it is en route and prior to arrival at the original destination on the bill of lading.

DOT

Department of Transportation

Estimate Binding See Binding Estimate

Estimate Non-Binding

See Non-binding Estimate

Estimated Weight

An approximate weight of a shipment determined by multiplying the estimated cubes by 7 pounds.

Exclusive Use

A tariff provision that allows the customer to request the entire van for their shipment. Charges are based on actual weight or a minimum of 7 pounds per cubic foot of the vehicle.

Extra Delivery

A portion of a shipment unloaded at a location other than the destination address indicated on the bill of lading. Also commonly referred to as an Extra Stop.

Extra Labor

Extra Labor charges apply when Wheaton performs any services that are requested by the customer, that are not included in the Transportation Charges and for which there are no other applicable charges in the tariff.

Extra Pick Up

A portion of a shipment loaded at a location other than the origin address indicated on the bill of lading. Also commonly referred to as an Extra Stop.

Extra Stop

See Extra Pickup and Extra Delivery

FMCSA

Federal Motor Carrier Safety Administration

Fuel Surcharge

Wheaton adjusts the fuel surcharge either up or down twice monthly based on the Department of Energy U.S. Average Retail On-Highway Diesel Price.

Full Value Protection

This is the most comprehensive option available for the protection of your goods. University of New Mexico transferees are afforded up to \$100,000 of Full Replacement Value Protection at no charge.

Gross Weight

The weight of the truck after a shipment has been loaded. Also commonly referred to as the heavy weight.

Hauling Agent

Agent who owns the van assigned by the van line to transport your possessions.

Heavy Weight

See Gross Weight

Helper

A person hired by the van operator or agent to assist in the loading and unloading of goods. Wheaton requires all helper labor be certified.

High Value Article

See Items of Extraordinary Value.

Hours Of Service

The maximum legal hours a van operator may drive and work.

Household Goods Descriptive Inventory

The detailed descriptive list of your household goods showing the number and condition of each item.

Individual Shipper

The individual requesting movement of a shipment and paying the transportation charges

Insurance Related Surcharge

The insurance surcharge on your moving estimate actually has nothing to do with protection against lost or damaged goods, for that, you should refer to Valuation. The insurance related surcharges are a tariff item that became necessary because of the high costs of insurance for the trucking industry. This surcharge applies to allow the carrier to off set some of the trucking insurance costs that they pay for the equipment used to transport your household goods.

Interstate Move

The transportation of goods in the United States from a place in one state to a place in a different state.

Intrastate Move

The transportation of goods within one state that never crosses state lines or includes a segment outside of that same state. Intrastate moves are NOT regulated by the Federal Motor Carrier Safety Administration.

Inventory

See Household Goods Descriptive Inventory

Items Of Extraordinary Value

Under the FVP level of liability, movers are permitted to limit their liability for loss or damage to articles of extraordinary value, unless you specifically list these

articles on the shipping documents. An article of extraordinary value is any item whose value exceeds \$100 per pound (for example, jewelry, silverware, china, furs, antiques, oriental rugs, and computer software). Ask your mover for a complete explanation of this limitation before your move. It is your responsibility to study this provision carefully and to make the necessary declaration.

Leave Over

The portion of a shipment that cannot be loaded on one van due to lack of available space. Another van is assigned to load overflow portions. Also commonly referred to as an overflow

Letter of Authorization

A letter authorizing Wheaton to move an employee, assuring that the commercial account will pay for the move if no purchase order or order for service is used. Also commonly referred to as Letter of Authorization.

Light Weight

See Tare Weight

Limited Liability See Released Value at .60 per pound

Line Haul

The charges for the vehicle transportation portion of your move. These charges, if separately stated, apply in addition to the accessorial service charges. More commonly used internally for revenue distribution purposes.

Load Spread

Agreed pick-up dates

Local Move

A move within a particular geographical area like a town or district instead of a state or country

Local Storage

A term used to describe storage of your goods prior to contracting with Wheaton. If your goods are stored locally, the terms of the local warehouse receipt apply.

Minimum Weight

The designated weight level at which a particular rate must be assessed. Below this level, higher rates may be applicable; above this level, lower rates may be considered.

Motor Vehicle Inventory

A form used when transporting an automobile, motorcycle or boat that lists the vehicle's miles and condition at both origin and destination.

Net Weight

The actual weight of a shipment obtained by subtracting the tare weight from the gross weight.

Non-Binding Estimate

This is what your mover believes the cost will be, based upon the estimated weight of the shipment and the accessorial services requested. A non-binding estimate is not binding on the mover. The final charges will be based upon the actual weight of your shipment, the services provided, and the tariff provisions in effect.

Operating Authority

The government permit that defines the scope of a carrier's operation by area and commodity.

Order For Service

A document authorizing a mover to transport an individual shipper's household goods.

Order Number

See Registration Number

Origin Agent

Agent at origin responsible for performing packing and preparing necessary documentation. The origin also will perform a visual survey in order for the sales agent to prepare an estimate of cost.

Origin Fee

The Origin Fee compensates the carrier for situations that may be encountered during the move process but which are not included in the base transportation cost. These situations include but are not limited to: elevator services, extra time expended for using stairs and excessive distance carries, regions and times of congested traffic conditions, regions with high labor rates. The fee is assessed at a rate per hundred weight determined by zip code and applies regardless of situation occurrence. Does not appear in all published tariffs.

Overflow

See Leave Over

Overtime Hours

Overtime Hours. Container Service Charges for packing, unpacking, debris removal and crating/ uncrating apply when service is performed during regular service hours, which, for purposes of this item, are defined as between 8 a.m. and 5 p.m. Monday through Friday (excluding holidays). When service is performed on Saturdays, Sundays or Holidays, or between the hours of 5 p.m. and 8 a.m. Mondays through Fridays, charges for overtime service will apply

Overtime Loading

Overtime loading applies on all shipments when service is provided on Saturdays, Sundays, Holidays or between the hours 5 p.m. and 8 a.m. on Monday through Friday when made necessary by: Specific request of the customer, Landlord requirements, laws and ordinances.

Overtime Unloading

Overtime unloading applies on all Shipments when service is provided on Saturdays, Sundays, holidays or between the hours 5 p.m. and 8 a.m. on Monday through Friday when made necessary by: Specific request of the customer, Landlord requirements, laws and ordinances.

Packing Date

A date set aside for packing. It is usually one day prior to loading the goods.

Pads

Blanket-like padded material used for covering articles of furniture during a shipment

Palletized

A term used to describe storage containers when they are stacked on pallets.

Pallet

A portable platform for holding material for storage or transportation.

PBO

Packed By Owner. PBO is used extensively on the inventory to identify cartons that have been packed by the owner (customer)

Permanent Storage

The warehousing of a shipment for an unspecified duration.

Pick Up and Delivery Rates

Separate transportation rates applicable between the storage in transit warehouse and the residence or other establishment.

Planner

Assumes the task of assigning a Hauling Agent to load, transport, and unload shipments as they are registered in Wheaton's Traffic Department.

Purchase Order

A written authorization for billing a move to a company. It is sometimes used in place of the order for service form.

Registration

When you choose Wheaton as your mover and after you have signed the necessary documentation, your sales agent will electronically transfer your shipment information to Wheaton's Traffic Department. Wheaton's Traffic department will assign a Hauling Agent to pickup and delivery your shipment within the agreed spread of dates.

Registration Number

A reference number assigned to identify a shipment. The number will appear on all documentation and correspondence. More commonly referred to as the Order Number.

Reweigh

When there is doubt about the origin weight of a shipment, a reweigh may be requested by the customer at destination. There is no charge for the reweigh; however, charges are calculated on the new weight.

Scale Ticket

A voucher providing the weigh scale reading for tare weight and/or gross weight of a van.

Self Haul

The booking agent's right to perform all services using its own personnel and equipment.

Set Off

The temporary holding of a shipment at a point between origin and destination.

Shipper

The person paying for the move, the employee moving for a national account, or the person being moved by the military or government

Shrink Wrap

See Stretch Wrap

Shuttle Service

Use of a smaller vehicle to provide service when the residence is not accessible to the mover's normal equipment. Shuttle service involves offloading the goods from the original equipment and reloading to a smaller vehicle. Depending on the weight of the shipment, this could involve several trips with the smaller vehicle. The shuttle charge is based on a rate per hundred weight. Also referred to as Auxiliary Service

SIT

See Storage-in-Transit

Spread Dates

The combined dates for the Agreed Pickup and the Agreed Delivery are referred to as the spread dates. The example above shows a pickup and delivery spread from January 20 to January 31.

Storage-In-Transit

The temporary warehouse storage of your shipment pending further transportation. Storage in Transit can occur at origin and destination. Storage in Transit related charges assessed at a rate per hundred weight for the 1st day of storage, a rate per hundred weight for each additional day of storage, and transportation charge determined by the location of the residence and the warehouse. Mileage from the residence to the warehouse also influences the transportation charge. SIT is for a term of either 90 or 180 days, depending on the tariff and terms of the contract of carriage, At the end of the term SIT is terminated and the rates and charges of the local warehouse apply.

Stretch Wrap

The material and the process used to protect overstuffed furniture (except leather and suede) from damage. Commonly referred to as Shrink Wrap

Surface Transportation Board

This agency within the Department of Transportation responsible for the regulation and monitoring of railroads and rates for the household goods industry.

Survey

See Visual Survey

Table of Measurements

A document used to determine the cubic feet that furniture, appliances, cartons and miscellaneous articles occupy in the van. By converting the cubic feet into pounds, an estimated weight is acquired that is used in calculating the estimated cost for a move. Also commonly referred to as a Cube Sheet.

Tare Weight

The weight of a truck before a shipment is loaded, including all essential loading equipment and packing materials. Also commonly referred to as the light weight

Tariff

A published schedule of rules, rates and charges for the transportation of goods. The tariff provides the schedule of rates and charges from which Wheaton computes the total cost of the move for the services performed.

Tariff Item

Individual sections filed within the tariff that list the rules and application of the charges for each specific service.

Transit Time

Generally speaking, transit time is the time between when your belongings are picked up to when they are delivered to the designated destination. Your sales person will discuss the transit times with you prior to registering your shipment with Wheaton's Traffic department.

Transportation Charge

The cost of a single loading, transporting and unloading goods comprise the charge.

Uncrating

Refers to the process of removing the wooden crating material from items that had been crated.

Unpacking

Services required to remove or undo packing of goods at the end of a shipment's transportation.

Valuation

A limit on a carrier's liability in exchange for different transportation rates. Valuation is not insurance.

Van Line

A motor carrier with local agents that coordinates the movement of Household Goods and Special Products.

Visual Survey

A visual survey is performed by the origin agent to determine which items are to be moved. The amount of packing required and any special services necessary to properly service your shipment are determined during the survey. A cube sheet is prepared and used to determine the weight. The weight is the basis for the moving cost. All elements of the survey come together to determine an estimated cost for moving your goods.

Waiting Time

Charges for waiting time apply on an hourly basis for each hour that Wheaton provides waiting time service subject to an allowance of two (2) hours of free waiting time at destination. Waiting Time Charges apply per hour separately for each vehicle, each driver, and each helper furnished by Wheaton,

Waiver

Authorization by a national account to ship an employee's household goods without that employee's signature on the order for service. A waiver is often included in a contract to protect against breach of that contract.

Warehouse Handling Charge

An additional charge applicable each time storage in transit service is provided. This charge compensates the carrier for the physical placement and removal of items within the warehouse like stacking, unstacking, etc.

Weight Additive

A weight, added to the net weight of large bulky items to compensate the operator for excessive van space used. Items that qualify for a weight additive are included in the tariff.

wheatonworldwide.com

Wheaton's consumer Web site.

Wheaton Traffic

All interstate shipments are registered with Wheaton. The Traffic Department will assign a Hauling Agent to pick up and deliver your goods within the specified spread of dates.

Your Rights And Responsibilities When You Move A government-required publication given to all COD customers.

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About Wheaton World Wide Moving

Wheaton is the only relocation company in the world to have earned the Good Housekeeping Seal for interstate moving — every year since 1964. We're also the Official Mover for Steinway & Sons Pianos. With hundreds of top quality agents throughout the United States, Wheaton will get you moved into your new life quickly, comfortably and worry-free.